



Cost Analysis

Using a hosted solution is an affordable and cost effective approach to getting the capabilities of Microsoft Exchange. Businesses have immediate tangible savings and can be up and running quickly. Moreover, the worries and headaches of dealing with nightly backups, scalability problems, contracting for professional services are taken off the business. Customers receive a Microsoft Exchange environment with high reliability, security, and outstanding support. But, how does Microsoft Exchange Hosting compare to deploying an in-house system?

With a hosted service businesses pay only for the mailboxes they have. Reduce employees - cost goes down, add employees - costs go up. To really see the cost benefit lets show what it would cost the 20 employee small business to deploy Microsoft Exchange in-house with their own server, software, and outside professional services.

Item	Qty	Each	Total
Exchange Server w/ Software Assurance	1	\$1,021.99	\$1,021.99
Exchange Server Client Access License (CAL)	20	\$66.99	\$1,339.80
Exchange CAL Software Assurance	20	\$25.00	\$500.00
Microsoft Windows Server w/5 CALs	1	\$799.00	\$799.00
Additional Microsoft Server CAL	15	\$33.80	\$507.00
Server Hardware	1	\$3,176.00	\$3,176.00
Backup Software	1	\$219.00	\$219.00
Tape Drive (DAT)	1	\$759.00	\$759.00
Backup Tapes	30	\$15.00	\$450.00
Professional Services hours	40	\$120.00	\$4,800.00
Total			\$13,571.79

This is a conservative estimate as it does not include additional professional services over time to maintain the environment, the internal labor to perform backups, Outlook client software, SPAM solution, or additional network infrastructure that may be necessary to deploy an in-house solution.

By comparison, this same company can use Systems Vault Exchange Hosting. At just \$8.99 a month per mailbox it would take over five years to break-even and by then the in-house solution would need replacement and upgrade. Systems Vault offers Microsoft Exchange Hosting with



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1 GB of storage per mailbox which includes gateway Anti-SPAM and Anti-Virus protection, Intrusion Prevention System (IPS), free mobile device Support (excluding Blackberry which is available at additional cost), nightly backups, Outlook Web Access, Outlook client software, and professional administration. Our Exchange Mail Infrastructure is located in a secure SAS 70 Type II certified data center facility and is monitored 24x7 for availability. We can assist in getting your domain set up and in deployment of Outlook on your client machines. With Systems Vault a small or medium business has the same messaging and collaboration capabilities of larger companies without the expensive capital outlay and operational headaches.

Let Systems Vault demonstrate the benefits, surprising affordability and cost savings of Hosted Exchange for your business. If you currently using POP3, or Exchange 2003 or older we can help. Call us today at 702.481.2300 or toll free at 1.800.785.5018, email us at info@systemsvault.com or visit us online at www.systemsvault.com.

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